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There is an offering document related to this offering that can be accessed under the issuer's SEDAR profile at <a href="www.sedar.com">www.sedar.com</a> and the issuer's website at <a href="https://vsblty.net">https://vsblty.net</a>. Prospective investors should read this offering document before making an investment decision.

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CSE: VSBY | OTC: VSBGF Q1 | 2024

#### INDUSTRY EXPERTS AGREE

"VSBLTY is like 'the Google' of in-store media and contextual security.

And they are ahead of anybody else."

#### -Joe Jensen

Former Intel - VP IoT Group I GM Retail, Banking, Hospitality, Education Current Advisory Board Member

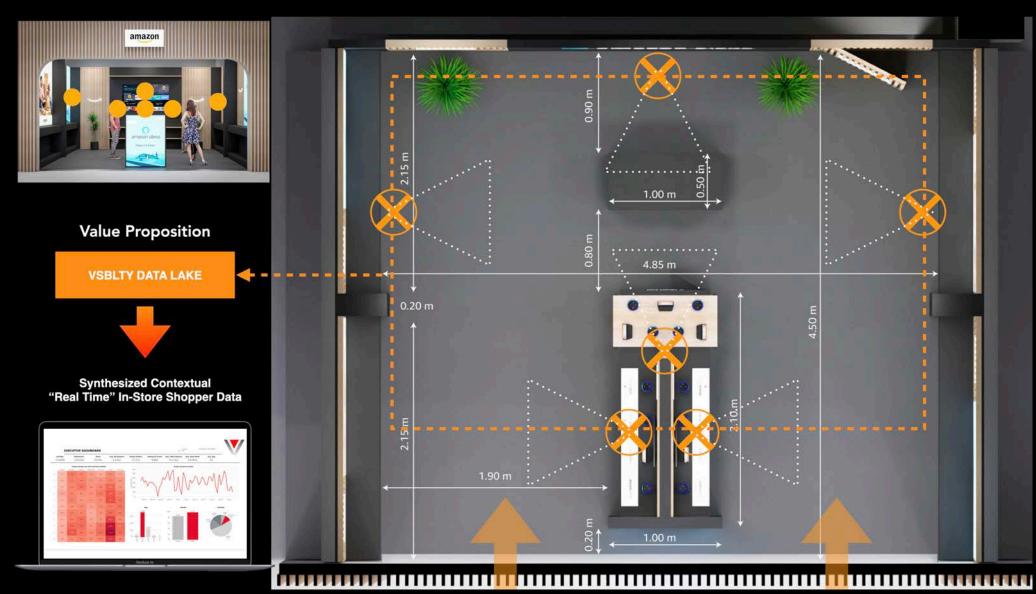
## **SCALE AND DEPLOYMENT MOMENTUM**

### Demonstration of scaled deployments and production success

- JV partnership with ABInBev in Winkel Retail Media Network driving Latin American expansion with recurring monthly ad sales to major CPG brands including Coca Cola, PepsiCo, Bimbo, Nestle and Unilever
- Successful pilot project in Brazil with leading digital out-of-home media partner accelerating scale and screen activation of 5-10K stores (bodegas, c-stores, supermarkets) with roll-out in Q1 24
- Finalized agreement in Middle East with LuLu Group to roll-out the largest DOOH network; discussions underway with other large supermarket and c-store chains to build network
- Closed accretive acquisition of Shelf Nine in Q4, with established presence in top 20 US media markets (4,500 screens) creating critical mass to scale over next 2-3 years
- ✓ Contracts with 200+ brands for co-developed cooler technology across anchor media networks in US and Europe
- Eco-system partnerships with H-Ventures, Multimedia Plus and Lenovo accelerating sales of unique product offerings (real time training with real time market analytics in a retail environment) in pharmacies and drugstore chains in Europe and US
- Deployment of "Secure our Schools" with partners RADAR USA and 911inform in phase 1 of turnkey security solution
- **✓ Sovereign Government** development in developing nations.

## **Typical Retail Store Layout / Deployment**

Real-Time Analytics



### VSBLTY'S COMPUTER VISION AND AI SOFTWARE MAKES CAMERA'S SMARTER



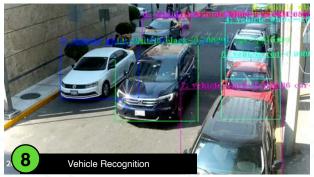










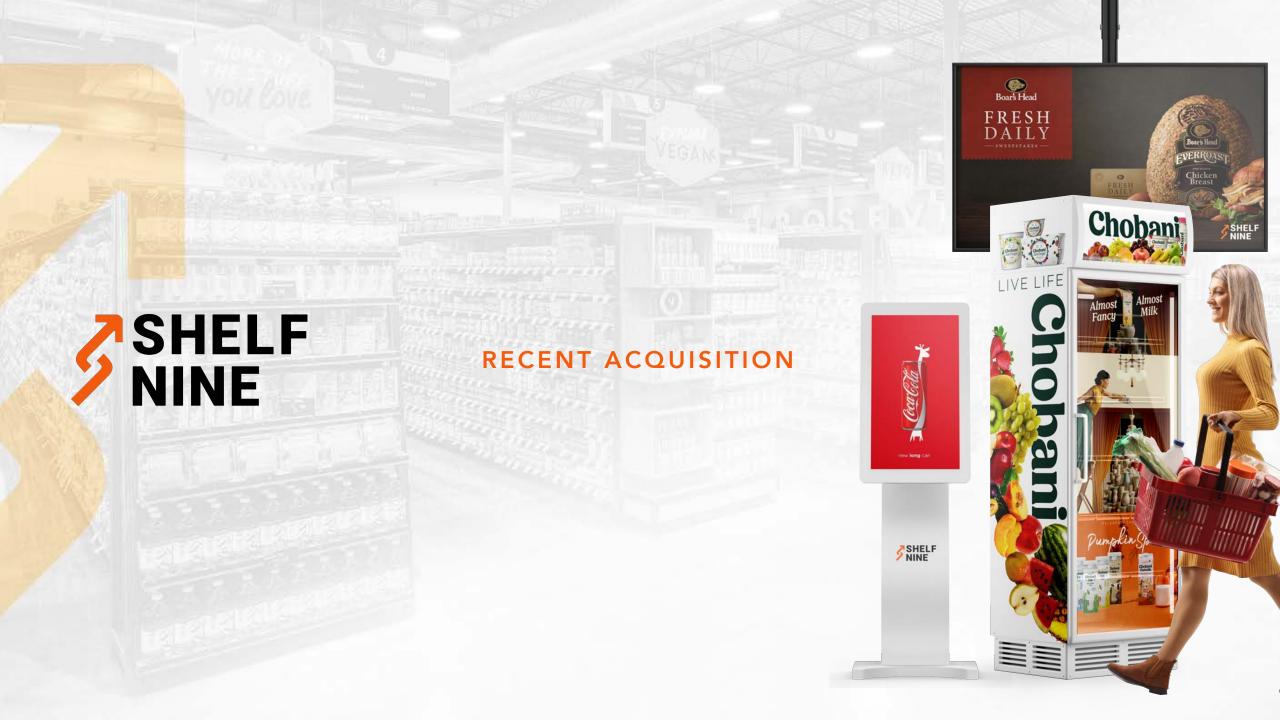












### **Unit Level Economics**

EXPENSES				
# OF LOCATIONS	# DISPLAY PER LOCATION	TOTAL CAPEX	TOTAL MONTHLY OPEX	COST OF CAPITAL
500	5	\$12M	\$2000	15%

REVENUE			
# OF LOCATIONS	REVENUE PER LOCATION/MONTH	ANNUALIZED REVENUE	CONTRACT TERM REVENUE
500	\$3400	\$20M	\$60M

REVENUE SPLITS (\$24M gross to be split)					
	Contract Term	Additional			
Retailer	\$6M				
VSBLTY	\$14M	+ SaaS and Program Management			
Financial Partner	\$4M	+ cost of capital (IRR>20%)			

### **DIGITAL MARKETING SOLUTION**

Store-as-a-Medium: Monetization of digital out-of-home (DOOH) media networks through joint ventures, and partnerships



### \$100B RETAIL MEDIA **BY 2032**

**18.45% CAGR** (2023-2032)





**Data**Captor™



**Vision**Captor<sup>™</sup>



**VSBLTY**Vector<sup>™</sup>

CONTEXTUAL DATA







CONTEXTUAL DATA























Demographic Learning By location

**Visitors Traffic** By Location

**Ad View Time** 

Media **Impressions** 

Store Dwell

Gender

Age Range

Visitors by time of day/day of week

Delivering targeted advertising through in-store digital displays networks at point of sales (POS); enhancing brand awareness and sales uplift while creating and monetizing anonymized data about customers' viewing and purchase behaviors.

### **PROACTIVE SECURITY**

Al-powered facial recognition and weapon recognition through video surveillance influencing outcomes for real-time threat prevention



## **\$912B PUBLIC SAFETY & SECURITY 2027**

13.25% CAGR (2020-2027)





**VSBLTY**Vector<sup>™</sup>



**Data Analytics** 



Persons of Interest



Weapons Detection

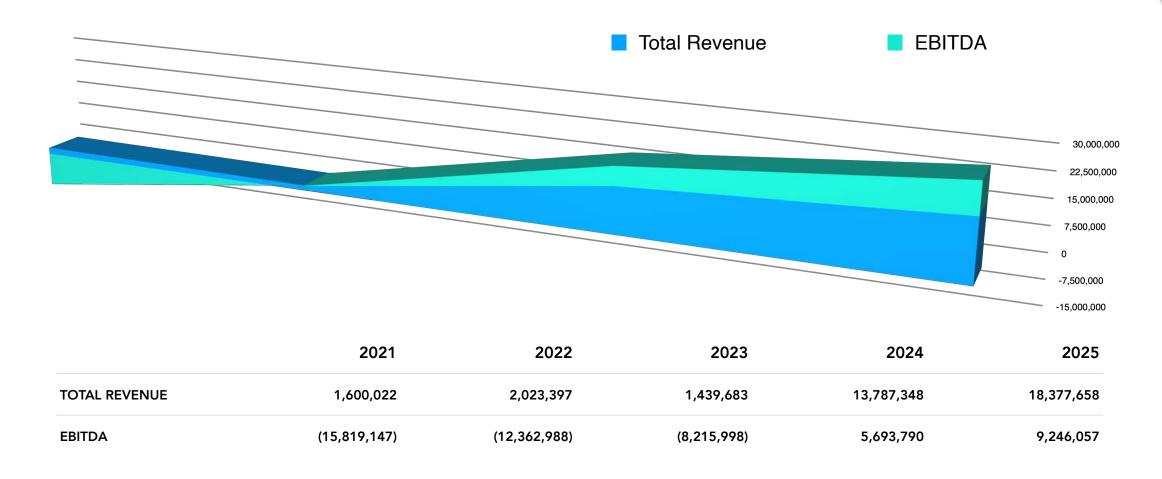


Decision

VSBLTY's Al-driven software Vector™ provides enhanced facial and vehicle recognition using contextual data to recognize weapons or suspicious persons in a crowd.

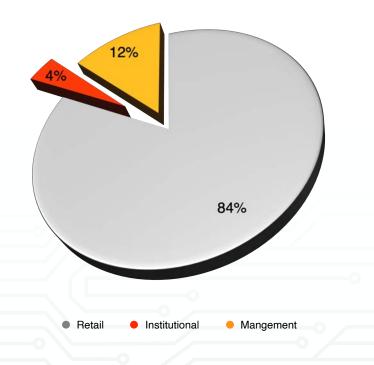
 Deployed and tested in over 10,000 security cameras in Mexico.  Over 3,700 in the Benito Juarez district of Mexico City resulting in a direct 48% reduction in high-impact crimes such as violent assaults, robberies, and burglaries.

### **Revenue Forecast**



### **Our Capital Structure**

Capital Structure All Information as of 11.2.23	ALL VALUES IN \$CAD	
Canadian Stock Exchange (CSE – Primary)	VSBY	
Share Price	\$0.09	
52-Week Price Range	\$0.075\$2.15	
Market Cap	\$3M	
Basic Shares Outstanding	44,339,625	
Warrants	9,173,761	
Options	1,619,583	
Fully Diluted Shares ( Share capital + Warrants + Options )	54,832,969	
Management, Board & Insider Ownership	12.2%	



## WHY INVEST

- ✓ Disruptive technology with valuable and tangible outcomes
- ✓ Global strategic relationships with dominant market players accelerating market penetration
- ✓ Ongoing product expansion fast-tracking entry into new markets and segments
- ✓ Improving sales growth, profitability and costs
- √ Re-aligned Corporate to add scale and capital
- √ Incremental growth and ARR

## **APPENDIX**

### **KEY MILESTONES ACHIEVED**

VSBLTY: Investment in strategic partnerships comprised of dominant DOOH media networks, brands, technology and eco-system partners in Mexico, Brazil, the Middle East and the US, accelerating rapid adoption, and scale











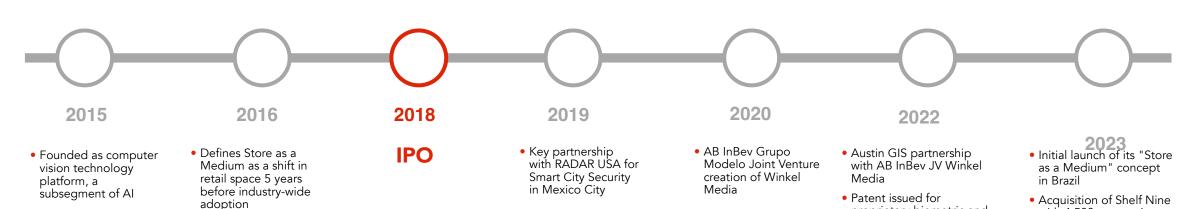


Lenovo

proprietary biometric and

proximity technology





with 4,500 screens in

major metro markets in the US, including NYC VSBLTY Media and Measurement at the Moment of Truth

### With Proven Lift by Major Brands of 25-35%

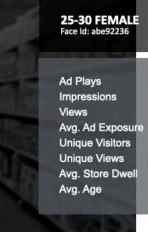




















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### **Corporate Structure**

Strategically positioned to create the best opportunities in computer vision and Ad Tech

